

I. Informatii generale cu privire la solicitantul asigurarii de credit commercial / General information referring to the Applicant

1. Informatii generale / General information

Numele companiei / Name of the company				
Detalii activitate / Activity description				
Adresa / Address				
Cod Fiscal / Fiscal code				
Companii asociate				
Persoana contact / Person in charge	Nume/Prenume (Name) Telephone/ Fax, Email			
Acționariat Shareholder	Denumire (Nume/Prenume) Owners/Shareholders/ Group	% acțiuni detinute % shares owned	Tara Country	Obiect de activitate (pentru societati) Object of activity (for companies)

2. Distributia afacerilor / Business structure

	Cifra de afaceri (CU TVA) realizata in ultimele 12 luni / Last 12 months turnover	No. de clienti/ Nr. of clients	Cifra de afaceri estimate (CU TVA) in urmatoarele 12 luni/ Estimated turnover for the next 12 months	Nr. de clienti estimati/ Estimated no. of clients
VANZARI TOTALE, din care / TOTAL SALES, from which:				
Vanzari neasigurabile / Non-insurable sales din care:				
Vanzari cu plata la livrare/ in avans /Advanced payment sales				
Vanzari cu plata la termen catre institutii publice/public entities				
Vanzari cu plata la termen catre Companii asociate / din acelasi grup /Associated companies				
*Alte categorii excluse din asigurare/ Others				
Vanzari cu plata la termen catre clientii cu limite sub 5000 euro/20.000 ron				
Vanzari asigurabile (cu plata la termen) / Insurable sales (term payment):				
Din care :				
Consumatori finali-producatori/Consumers-Producers				
Distribuitori en-gros /Wholesale				
Distribuitori en-detail/retail distributors				

* Ase specifica criteriul de excludere

3. Soldul creantelor de incasat la sfarsitul ultimelor 4 trimestre anterioare/ Total receivables at the end of the last previous quarters

La ultimul 31 Martie / at last 31 st March	
La ultimul 30 Iunie / at last 30 th June	
La ultimul 30 Septembrie / at last 30 th September	
La ultimul 31 Decembrie / at last 31 st December	

II. Date referitoare la contractele comerciale cu plata la termen incluse în asigurare / Details about commercial contracts with deferred payment included into insurance
1. Tip de clienti / Type of clients

Clienti locali /Domestic clients	<input type="checkbox"/>
Clienti externi /External clients	<input type="checkbox"/>

2. Detalierea creantelor aferente clientilor-debitori care vor face obiectul politiei / Breakdown of current receivables from clients subject of the policy

Ipartire in functie de limita de credit a clientilor-debitori existenti		Nr.clienti /No.of clients	Total creante la sfârșitul lunii precedente / total receivables at end of last month
EUR	RON		
Peste / Above EUR 500,000	Peste 2.000.001		
250,001 - 500,000	1.000.001 - 2.000.000		
100,001 - 250,000	400.001 - 1.000.000		
50,001 - 100,000	200.001 - 400.000		
20,001 - 50,000	80.001 - 200.000		
5,001 - 20,000	20.001 - 80.000		
0 - 5.000	0-20.000 RON		
Total			

3. Termene de plata acordate/ Payment terms

Termene uzuale de plata (Normal Terms of Payment)	zile/days
Termene speciale de plata (Longest Terms of Payment)	zile/days
Termenul mediu de incasare a creantelor / Average days sales outstanding - DSO	zile/days

4. Primii 5 clienti, in functie de plafonul (limita) de credit / The biggest 5 clients, based on credit limits

Denumire, Adresa, Cod fiscal/ Name, address, fiscal code	Cifra de afaceri anuala realizată in raport cu clientul respectiv / annual turnover	Limita de credit solicitata/ credit limit	Termenele contractuale de plata / payment terms - zile /days-	Soldul maxim al creantelor in ultimele 12 luni / Largest exposure in the last 12 months

5. Analiza cifrei de afaceri si a pierderilor pe ultimii trei ani financiari si in anul curent * / Analysis of turnover and losses for the last 3 financial years and current year *

Anul financiar / Financial	Cifra de afaceri	Total creante	Cea mai mare	Numarul rau-
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year	TOTALA pe ultimii trei ani financiari/ Annual turnover	nerecuperate pana in prezent / Total bad debt losses	creanta nerecuperata / Largest individual loss	platnicilor / Number of bad payers
2006				
2007				
2008				
Anul curent la data/ Current year at date.....				

* fara debitori publici si fara livrari catre firme din grup / without public sector and sales to associates and subsidiaries

6. Cele mai mari pierderi inregistrate in ultimii 3 ani / The biggest losses registered during the last three years

Denumire și adresa debitor, CUI/ Debtor's name and address	Valoare creante neincasate la scadenta / Amounts unpaid in due time	Scadentă inițială / Original due date	Sume recuperate / Bad debts recovered	Total Sume nerecuperate/ Total amount of bed debt losses	Cauza neplății/ Cause of non-payment

7. Informatii privind alte asigurari de credit comercial / Information about other commercial credit insurance

Societatea a avut contractate alte asigurari de credit comercial/ Have you previously been insured for commercial credit risks?	DA/ YES <input type="checkbox"/> NU/ NO <input type="checkbox"/>
Daca da, specificati Societati de asigurare /Perioada de contractare a asigurarilor /If yes, please specify Insurance Company, Period of insurance	
Despăgubiri solicitate (nr.,sume, data) Claims (no., amounts, period)	

Subsemnatul, reprezentant legal al societatii solicitante, declar pe propria raspundere ca datele incluse in aceasta cerere sunt reale si in conformitate cu documentele si informatiile de care dispune societatea.

Being aware of law consequence of false declaration, I declare on my own responsibility that the statements in this proposal are true and accordingly to all documents and all information at our disposal.

Reprezentant legal,
 Company's representative,
Data/Date,

(nume/prenume, semnatura)

(name/surname, signature)